


The World's Largest Communications & Technology Community

JOIN TODAY and turn your phone into a **WORLD** phone!

Learn How to Save Today

**NO MINIMUMS
NO CONNECTION FEES
NO MONTHLY FEES!**



TMC Launches New Sites :: [Cable](#) | [4G Wireless Evolution](#) | [Satellite](#) | [Green Tech](#) | [IT](#) | [IVR](#) | [ITEXPO East](#) begins in: 53 Days. [REGISTER NOW!](#)

[Global Online Communities](#) | [Publications](#) | [Industries](#) | [International](#)

Type here to Search TMCnet [GO](#)

- [Asterisk](#) | [Business VoIP](#) | [CaaS](#) | [Call Center Software](#) | [VoIP Phone Systems](#) | [Contact Center Solutions](#) | [Fixed Mobile Convergence](#) | [IVR](#)
- [Forwarding International Numbers](#) | [HD Voice](#) | [IP Communications](#) | [IP PBX](#) | [Mobile UC](#) | [Open Source PBX](#) | [Next Generation Communications](#)
- [Outbound Call Center](#) | [SIP Trunking](#) | [Small Business VoIP](#) | [Mobile VoIP](#) | [Telecom Expense Management Solutions](#) | [Billing](#) | [IPTV](#) | [WiMAX](#)
- [VoIP Services](#) | [Reseller](#) | [Hosted Communications](#) | [COMSOL](#) | [Unified Communications](#) | [Service Provider](#) | [Election 2008 Tech Impact](#)

- [TMCnet Home](#)
- [Blogs](#)
- [Videos](#)
- [FREE eNewsletter](#)
- [LOGIN](#)

TMCNET HOME | [Important](#) | [Events](#) | [Publications](#) | [Forums](#) | [Free Resources](#) | [International](#) | [Your News](#) | [Industries](#)

- [INDUSTRIES](#)
- [PUBLICATIONS](#)
- [FREE RESOURCES](#)
- [INTERNATIONAL](#)
- [EVENTS](#)
- [ABOUT TMC](#)
- [COMMUNITIES](#)

- TMCnet CHANNELS
- [3G, VoIP & IPTV Performance Management](#)
 - [All-in-one IPPBX](#)
 - [Appliance Deployment](#)
 - [ATCA](#)
 - [Auto Dialer](#)
 - [Bandwidth Management](#)
 - [BPA \(3rd Party Remote Call Monitoring\)](#)
 - [Broadband Telephony](#)
 - [Business VoIP](#)
 - [Call Center](#)
 - [Call Center Certification](#)
 - [Call Center Cubicles](#)
 - [Call Center Furniture](#)
 - [Call Center Hiring](#)
 - [Call Center On Demand](#)
 - [Call Center Scheduling](#)
 - [Call Center Software](#)
 - [Call Center Solutions](#)
 - [Call Center Training](#)
 - [Call Monitoring](#)
 - [Carrier Ethernet](#)
 - [Conference Call](#)
 - [Conference Phones](#)
 - [Contact Center Software](#)
 - [CRM Software](#)
 - [CRM Solutions](#)
 - [Cubicles](#)
 - [Device Provisioning](#)
 - [DID/DDI](#)
 - [Email Server](#)
 - [Ethernet Extender](#)









Mobile VoIP Community

Presented by 

[Sign Up - Mobile VoIP eNewsletter](#) | [Sign Up real-time alerts - Mobile VoIP](#) | [Mobile Communications](#) | [Consumer VoIP](#)

» See More Mobile VoIP Stories

Consumer VoIP Featured Article

December 08, 2008

Distribution Agreement Reached Between SIP Print, Vital Communications



By Susan J. Campbell
TMCnet Contributing Editor

[SIP Print](#), creator of the first affordable SIP-based VoIP call recording platform, has announced that it has entered into a distribution agreement with [Vital Communications Inc.](#) to help launch SIP Print's distribution channel.





Award Winning Global Talk Technology

MyGlobalTalk™ wins the 2007 Internet Telephony Product of the Year Award.



[Read Press Release](#)

8300, Nortel, ShoreTel, Toshiba, Zultys and 3Com.

"We are delighted to partner with Vital Communications as a key national distributor to help expand our presence and support the market demand for our unique call recording appliances in North America," said SIP Print President Don Palmer, in a Monday statement.

"Vital Communications is highly focused on the technologies that make businesses more productive, and offer the proven capacity to attract new channel partners. Our relationship with Vital Communications offers our reseller community an outstanding opportunity to better serve the needs of their customers."

Vital Communications plans to leverage its value-added infrastructure to offer SIP Print resellers additional sales support, product management, product training and operational capabilities. In addition, the company will also leverage its distribution relationships with VoIP equipment providers such as Allworx ([News - Alert](#)), Axacore and SNOM in an effort to expand the market opportunity for SIP Print.

"Businesses across the spectrum are increasingly turning to VoIP-based communications systems, and more and more of those firms have recognized the critical need to record their calls for training, quality assurance purposes or for regulatory compliance," said Walter B ([News - Alert](#)). Maclay, CEO of Vital Communications, in Monday's statement.

Vital Communications is a national value added distributor (VAD) of small to medium-sized business (SMB) and enterprise-class telecommunications solutions. This new agreement establishes the company as a national distributor and allows the company to offer SIP Print products and solutions to SMBs through resellers partners in the continental United States, Puerto Rico and Hawaii.

SIP Print's products offer pure system-level VoIP recordings for SMBs and larger organizations that have a need to record up to 200 seats per appliance. The company's products provide full functionality for SIP-enabled systems and those using SIP trunks or a SIP interface on a hybrid phone system.

SIP Print is compatible with leading VoIP systems including: Allworx, AastraLink, Altigen, Avaya IP Office, Avaya Distributed Office, Cisco ([News - Alert](#)), Fonality, Mitel, NEC 8100, NEC

CE
FURNITURE
DATA
CABLE



SIGN UP FOR



Mobile VoIP
Community eNewsletter

SIGN UP FOR



real-time alerts on
Mobile VoIP

[Fax](#)[Fax Over IP](#)[Free Conference](#)[HD Conference](#)[HD Video Conferencing](#)[Headsets](#)[Hosted Contact Center](#)[Hosted PBX](#)[IP Phone System](#)[IVR](#)[Managed Services](#)[Mobile Management](#)[Mobile Unified Communications](#)[Mobile Video](#)[NAT Traversal](#)[Open Source CRM](#)[PC to Phone](#)[Performance Management](#)[Phone Systems](#)[Predictive Dialer](#)[Pre-employment Screening](#)[Selecting VoIP Solutions](#)[SIP](#)[SIP / IP Fax](#)[SIP Trunking](#)[Softswitch](#)[Speech Recognition and Text to Speech](#)[Telecom Expense Management](#)[Telemarketing Software](#)[Triple Play](#)[Unified Communications](#)[Virtual Call Center](#)[Virtual Numbers](#)[Virtual PBX](#)[Voice Broadcast](#)[Voice and Video IP Communication](#)[Voice Peering](#)[Voicemail Replacement](#)[VoIP Contact Center](#)[VoIP Developer](#)[VoIP Monitoring](#)[VoIP Robustness Testing](#)[VoIP Test Solutions](#)[Web Conferencing](#)[Webcasting](#)[Webinar](#)[Wholesale VoIP](#)[Wireless Expense Management](#)[Wireless Management](#)

"SIP Print is first-to-market with an ingeniously simple and affordable solution for these organizations, and Vital Communications is pleased to be a part of the ecosystem that is bringing this technology to market."

As the quality and security of VoIP calling has increased, more and more companies – of all sizes – are turning to the technology as an affordable alternative to traditional telephony communications. With this growth in implementations, the popularity of VoIP recording has also grown.

SIP Print has positioned itself as a leader in this industry and is working to establish strategic partnerships to help promote its VoIP recording solutions. This latest agreement will help the company to expand its reach in a competitive market.

Susan J. Campbell is a contributing editor for TMCnet and has also written for eastbiz.com. To read more of Susan's articles, please visit her [columnist page](#).

Edited by [Tim Gray](#)

» [See More Mobile VoIP Stories](#)



**Workforce
Management**

**Workforce
Management
Software**

**Workforce
Optimization**



The World's Largest Communications And Technology Community

Technology Marketing Corporation,

One Technology Plaza, Norwalk, CT 06854 USA
Ph: 800-243-6002, 203-852-6800; Fx: 203-866-3326
General comments: tmc@tmcnet.com. Comments about this site:
webmaster@tmcnet.com.
» [About](#) » [Contact](#) » [Advertise](#)
Technology Marketing Corp. 1997-2008 Copyright. [Privacy Policy](#)
[Sitemap](#)

☒ [CHANNELS](#)
☒ [COMMUNITIES](#)
☒ [INDUSTRIES](#)
☒ [VERTICALS](#)
☒ [TMCNET SERVICES](#)
☒ [FREE ENEWSLETTERS](#)
☒ [NEWS ALERTS](#)

☒ [PUBLICATIONS](#)
☒ [CIS MAGAZINE](#)
☒ [IT MAGAZINE](#)
☒ [IMS MAGAZINE](#)
☒ [UC MAGAZINE](#)
☒ [NGN MAGAZINE](#)
☒ [TMC LABS](#)

☒ [WHITE PAPER LIBRARY](#)
☒ [VIDEOS](#)
☒ [PODCAST](#)
☒ [WEBINARS](#)
☒ [EVENTS](#)
☒ [FORUMS](#)
☒ [CONTRIBUTORS](#)